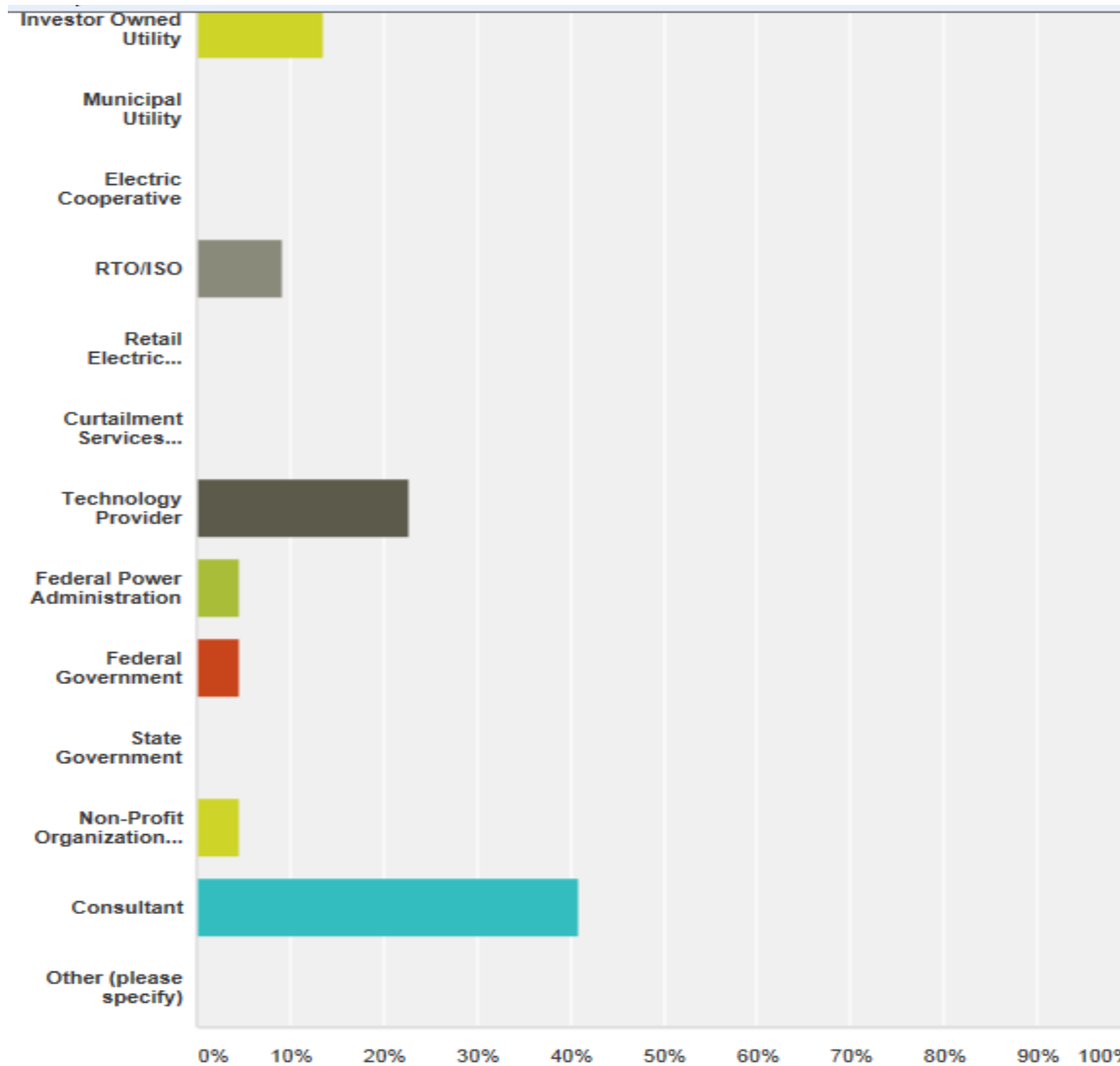
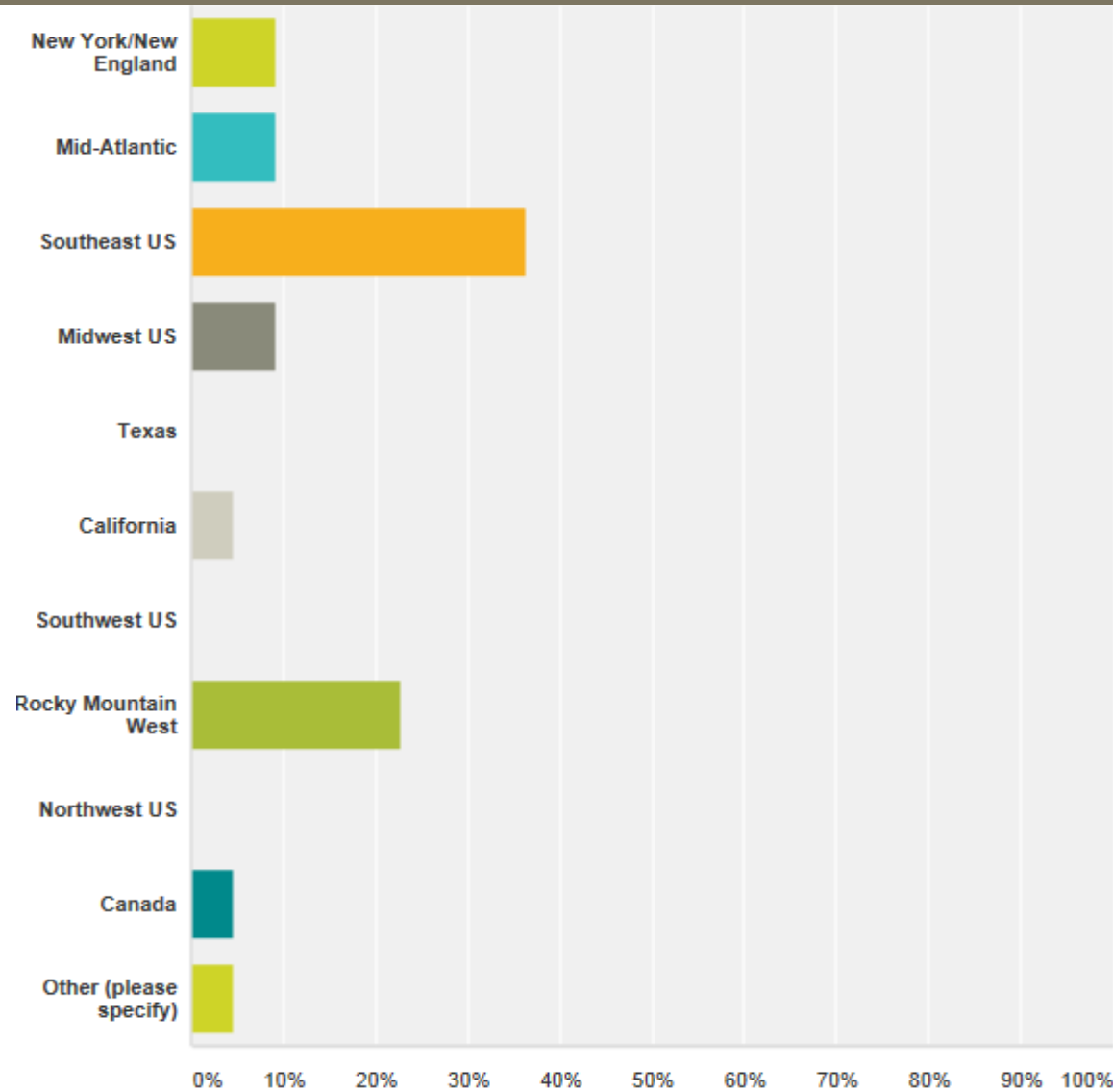


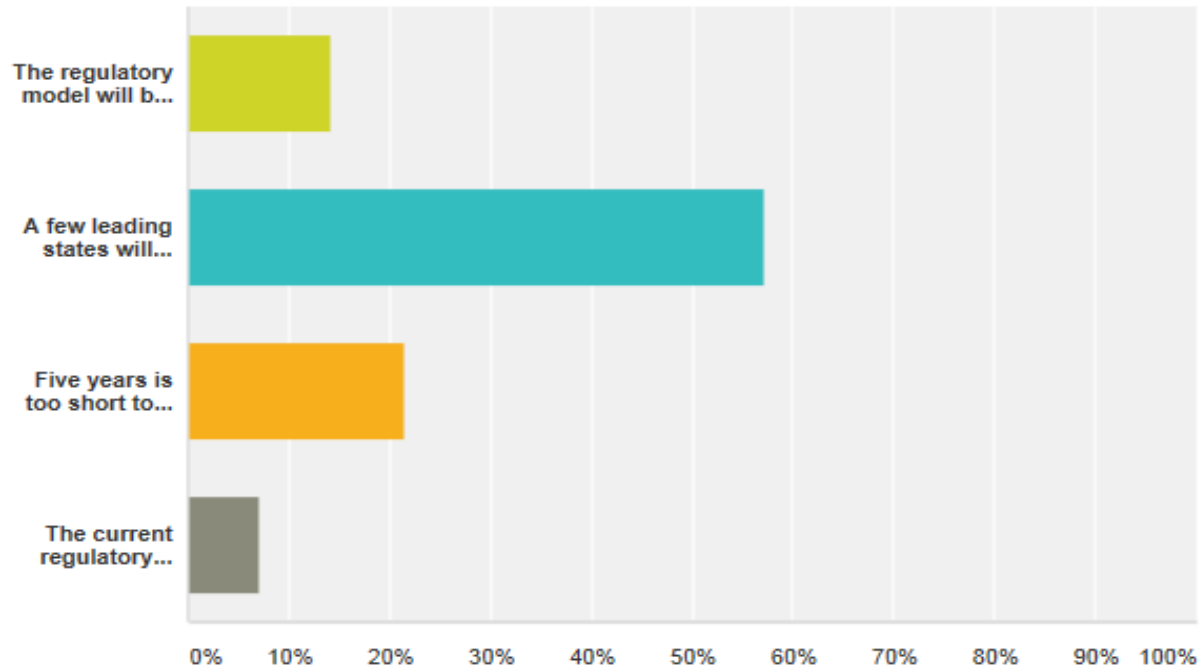
# ADS Business Issues Committee Survey Results



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# When will the utility regulatory model change?



Answer Choices	Responses
The regulatory model will be substantially revised in 15 or more states in the next five years to accommodate	14.29% 4
A few leading states will have made major changes to their regulatory models	57.14% 16
Five years is too short to expect major changes in the broad regulatory model – only piecemeal changes can be expected in five years.	21.43% 6
The current regulatory model will remain essentially intact with the exception of select issues (e.g., net metering, retail rate design, revenue decoupling).	7.14% 2

# What concepts are most important for DR/SG?

» Align Incentives with Investments	4.45
» Appropriate Ratemaking Structure	4.36
» Cost/Benefit Analysis for DR/SG	4.05
» Distribution System Service Provider	3.82
» Dynamic Pricing	3.82
» Performance-Based Ratemaking	3.68
» Transactive Energy	3.50
» Microgrids	3.45
» Value of Reliability	3.29

# Barriers

» Economic Business case for DR/SG	4.05
» Regulatory Consistency	3.95
» No Long-Term Plan	3.82
» Cybersecurity	3.14